

C.F. E P.I. 05273370485

REGISTRO IMPRESE FI N° 05273370485

CAPITALE SOCIALE € 90.000,00 i.v.

REA Firenze 534584



Presentation Folder

1 Company Profile

- 1.1. History and Field of Expertise
- 1.2. Business hours and Working Time
- 1.3. Company's Data
- 1.4. Authorizations
- 1.5. Company Turnover
- 1.6. Bank References

2 Organization and Resources

- 2.1. Organization Chart
- 2.2. Technical and Administrative Staff
- 2.3. Workforce

3 Past Expertise and Main Customers

- 3.1. Kind of Works carried out
- 3.2. Main Customers

Attachments

- Organization chart
- Listing of Works
- Copy of Certificate SOA (attesting CIEM srl possess the necessary qualifications and fulfils the requirements for participating in public tendering procedures)
- Copy Certificate UNI EN ISO9001/2015

C.F. E P.I. 05273370485

REGISTRO IMPRESE FI N° 05273370485

CAPITALE SOCIALE € 90.000,00 i.v.

REA Firenze 534584



1 Company Profile

1.1. History and Field of Expertise

CIEM srl is a private company specialized in electrical engineering services, including maintenance and repairs. It was founded by three craftsmen in the 1960s. Thanks to the realization of major public works in Tuscany and a good generational transition in the early 2000s, the company still represents one of the realities of reference on a local territorial basis.

During over 40 years of activities in the plant engineering sector, CIEM srl has successfully faced the continuous changes in the legal requirements, technologies and market expectations; the flexibility required did not have any impact on its mission, i.e. service quality, highly qualified staff, customers' support after delivery.

Our company is active in the tenders of public works and provides its services to private companies also as subcontractor; it has also expertise in plant engineering for historical buildings under special legal protection. According to the market's developments, CIEM srl has acquired the capacity to provide plants and services in the area of renewable energies, of energy saving, environmental protection, telecommunications and remote management.

The company location is in a part of a two-floor residential building, built in the 1970s and covers an area of about 350 m² (of which 200 m² are used as storage area) with a yard of 220 m². The site is provided with a client-server network (server+pcs) on which is installed the Wondel software, designed for electrical services and which allows to keep under control the industrial and accounting activities of CIEM srl. In the storage area are stocked the materials used for maintenance services and for emergency repairs as well as material bought to be installed in the plants under construction; in the same area are storage a large set of products always available to cover whatever necessity.

1.2. Business hours and Working Time

Usual working shifts go from 8 am to 12 noon and 13 pm till 17 pm. For exceptional &/or unforeseen needs night shifts and shifts during festivities are also forecasted (around the clock availability).

In order to assure emergency services and to assure the continuity of services and the safety conditions of the plants and buildings and to assure the quick resolution of emergency problems, CIEM srl provides its staff

C.F. E P.I. 05273370485

REGISTRO IMPRESE FI N° 05273370485

CAPITALE SOCIALE € 90.000,00 i.v.

REA Firenze 534584



organized in emergency shifts and stand by shifts (i.e. stand by shifts available for local support).

The staff devoted to this activity is operational autonomous, professionally capable of making decisions and capable to detect from a few hints the nature of the failure and the necessary measures to repair them.

Such staff assures a quick intervention in order to safeguard the security of the plant.

1.3. Company's Data

The legal and operational offices of the company are located in Scandicci (FI), via di Scandicci Alto 28.

The registered capital is 90,000.00 euro fully payed up.

The company is registered at the Chamber of Commerce (C.C.I.A.A.) of Florence under the number 05273370485 -

Economic and Administrative Register n° 534584

Registered at INPS (Italian State Mandatory Pension and Unemployment Institute), site of Florence, at the number n° 3020221789;

Registered at INAIL (Italian State Mandatory Insurance covering Work Accidents), site of Florence, at the number 91230536/15;

Collective Bargaining Contract for Workers for the Steel Industry.

1.4. Authorizations

Authorizations DM 37/2008 (Ministerial Decree n° 37 of 2008)

According to Ministerial Decree n° 37 of 2008 regulating plants 'safety, CIEM srl is authorized to install, modify, enlarge and maintain plants listed in article 1 of the above-mentioned ministerial decree as follows:

- 1) **Item a** – electrical plants (production, distribution, transport, etc.)
- 2) **Item b** – radio, television and electronic plants
- 3) **Item c** – heating and climatization plants
- 4) **Item d** – water and sanitary plants
- 5) **Item e** – plants for the distribution and use of gas of any kind
- 6) **Item g** – plants for fire safety.

C.F. E P.I. 05273370485

REGISTRO IMPRESE FI N° 05273370485

CAPITALE SOCIALE € 90.000,00 i.v.

REA Firenze 534584



SOA Authorizations (necessary qualifications and requirements for participating in public tendering procedures)

CIEM srl is authorized to provide services in the following SOA's categories as to the certificate released by LA SOATECH spa company:

Category	Classification	Amount in euro
Cat. OG 10	I	516,457.00
Cat. OG 11	III	1,032,913.00

Business Quality System

CIEM srl, in line with its development programme and its research for continuous improvement of its quality standards, has developed a Quality System and Guides for quality management and is certified according to ISO 9001:2015 standards for quality management: certificate n° IT/05Q040 released by DAS Certification.

1.5. Company Turnover

CIEM srl 's turnover of the last six years has been as follows:

2011	€ 1,603,625.00
2012	€ 1,924,390.00
2013	€ 1,808,959.00
2014	€ 1,780,845.00
2015	€ 1,536,233.00
2016	€ 1,552,414.00

C.F. E P.I. 05273370485

REGISTRO IMPRESE FI N° 05273370485

CAPITALE SOCIALE € 90.000,00 i.v.

REA Firenze 534584



1.6. Bank References

Monte dei Paschi di Siena - via Turri 80 - SCANDICCI (FI)

Banca CR Firenze - piazza Repubblica (FI)

CARIPARMA - Piazza Matteotti - SCANDICCI (FI)

2 Organization and Resources

2.1. Organization Chart - See Attachment n° 1

2.2. Technical and Administrative Staff

Ing. Simone VAGAGGINI: Managing Director and Technical Director

Certified Engineer, since 1997 in the Register of Engineers of Florence (n° 3877)

Dr. Michele VAGAGGINI: Chairman of the Management Board and proxy Managing Director

M.A. in Modern Literature

Tech. Simone GIORGETTI: diploma of Industrial Technician (major in electrotechnical matters) - registered at the professional body of Industrial Technicians of the Province of Florence (n°1669)

Ing. Simone BERTELA' MA Degree in Aeronautical Engineering

Accountant Adriana, BIGAZZI: diploma of Accounting (Institute of Commerce and Technical Accounting)

Accountant Debora CARBONI, diploma of Accounting with major in IT – trainee

2.3. Workforce

In the last 3 years, CIEM srl has been having an average workforce of 24 people, 14 of which directly employed by CIEM srl as follows:

n° 4 employees

n° 7 workers (electricians), of which 2 highly specialized and 5 qualified

n° 3 apprentices (electricians)

C.F. E P.I. 05273370485

REGISTRO IMPRESE FI N° 05273370485

CAPITALE SOCIALE € 90.000,00 i.v.

REA Firenze 534584



3 Past Expertise and Main Customers

3.1. Kind of Works carried out

CIEM srl, throughout its life, has been realizing various works for public bodies and important private companies.

Our company has been realizing works in many areas, with a specific focus in the industrial sector, in the hospital sector and, generally speaking, the service sector (hotels, offices, schools etc.) as reported in the non-exhaustive listing hereunder.

More specifically, CIEM srl realized various renovation works of hospitals, residential care institutions, high class hotels, carrying out all the necessary works for fully automated environment.

Hereunder the list of some of these works

- *Home Il Bobbolino* – plant to call and search people
- Restructuring of various *Villas* within the *European University Institute*
- *Health Agency n° 6 of Livorno*: restructuring of the emergency services
- *University Hospital Agency of Careggi (AOUC)* – new firefighting water utilities, Mv/Lv Cabin to support CHP plant
- *University Hospital Agency of Careggi (AOUC) Biomedical Campus* – realization of Core Research and Cell Factory's research laboratories
- *INAIL (Italian Insurance Institute for Work Accidents)- Regional Directorate of Tuscany* – upgrading to the new requirements of fire regulation of INAIL seat of Pistoia
- *Hotel Villa Permolli* - Campi Bisenzio (FI) – renovation
- *Villa Olmi Resort* - Bagno a Ripoli (FI) – plant of micro CHP with MTG
- *Castello Del Nero* – loc. Tignano – Tavarnelle Val di Pesa (FI) - renovation
- *Star Hotel* (TS) – CHP plant
- *Lungarno Suites – Hotel Lungarno – Hotel Continentale – Hotel Art Gallery – Portrait Suites* – maintenance services
- Restructuring of *Hotel Suites (Lungarno Alberghi)* – Lungarno Acioli (FI)

C.F. E P.I. 05273370485

REGISTRO IMPRESE FI N° 05273370485

CAPITALE SOCIALE € 90.000,00 i.v.

REA Firenze 534584



- *Lungarno Alberghi – PORTRAIT- Firenze – electrical plants for fire safety equipment*
- *Palazzo Mannioni Residence – electrical and special plants*
- *Rc Costruzioni Boutique Coach “il leccio”*
- *Rc Costruzioni Boutique Nespresso Shopping Center “I Gigli”*
- *Rc Costruzioni renovation of apartments viale Michelangelo*
- *Health Agency of Florence (asf) Mv Lv Cabin Radiology Hospital San Giovanni di Dio*
- *Military Pharmaceutical Institute (Firenze) hydraulic and electrical plants for greenhouses 1 and 2*
- *C.S.A.I. Terranova Bracciolini Mv Lv Cabin*
- *President and Fellows of Harvard College – renovation of Villa I Tatti*
- *CO.TA.FI. srl – electrical and special plants for the new seat*
- *SAN CARLO spa – Restructuring of the plants of the factory and new buildings*
- *EUROPEAN UNIVERSITY INSTITUTE – restructuring of the plants of various buildings*
- *MUNICIPALITY of PRATO – maintenance of the mechanical and water plants*
- *Misericordia di Firenze – Fire detection systems at Villa Laura*

Relevant achievements also on plants for classified buildings

- **3.2. Main Customers**

ANAS Spa

HEALTH AGENCY OF FLORENCE

HEALTH AGENCY N° 6 OF LIVORNO

MUNICIPALITY OF FLORENCE

MUNICIPALITY OF SCANDICCI

METROPOLE AUTHORITY OF FLORENCE

EUROPEAN UNIVERSITY INSTITUTE

CONSIAG SERVICES SPA

INAIL – REGIONAL DIRECTORATE

INSTITUTE AND MUSEUM OF SCIENCE HISTORY OF FLORENCE

LUNGARNO ALBERGHI SRL

MINISTERO DEI TRASPORTI - PUBLIC WORKS DIVISION FLORENCE



s.r.l.

C.F. E P.I. 05273370485

REGISTRO IMPRESE FI N° 05273370485

CAPITALE SOCIALE € 90.000,00 i.v.

REA Firenze 534584



DEFENCE MINISTRY

SALVATORE FERRAGAMO SPA

PUBLIACQUA SPA

R.C. COSTRUZIONI SPA

ESTAR & ISPO

SIDIEF

C.S.AI.

CO.TA.FI srl

SAN CARLO Spa

MANIFATTURA TABACCHI

PRESIDENT AND FELLOWS OF HARVARD COLLEGE

MUNICIPALITY OF PRATO

MISERICORDIA DI FIRENZE

Managing Director and Director of Technical Services

Ing. Simone VAGAGGINI